

## ***Belonging is Good Business***

Mid-Michigan Association of Insurance Professionals is an association dedicated to development of leaders in the insurance and risk management industry. We are affiliated with NAIW (Int'l). NAIW has members throughout the United States, Puerto Rico, India, Kuwait, Australia, Africa and Canada.

Just a few of the many benefits of membership in MMAIP:

- Earn continuing education credits, gain technical knowledge, improve presentation skills and network with other industry members at local, state, regional and national meetings.
- Achieve the Certified Professional Insurance Woman/Man (CPIW/CPIM) designation and the Diversified Advanced Education designation (DAE) or participate in educational programs designed to provide training and improve self-confidence and leadership abilities.
- ***Today's Insurance Professionals*** is our quarterly magazine that focuses on industry information and personal and professional development.
- ***The NAIW Connections*** is an NAIW association newsletter for members and ***MMAIP Experience*** is an additional newsletter provided to members at the local level
- Members may compete for awards, including Rookie of the Year, Claims Professional of the Year, Insurance Professional of the Year, and Communicate with Confidence Speak-off.
- Agency Countersignature Referral Service – NAIW Headquarters maintains a file of members' agencies willing to countersign for particular insurance company products.
- Financial Services and Discounts: Members may secure credit cards at competitive rates, discounts on long distance telephone service, rental car rates.

**For more information:**

**Visit the MMAIP website at [www.mmaip.org](http://www.mmaip.org)**

**Email us at [MMAIPINSURANCE@yahoo.com](mailto:MMAIPINSURANCE@yahoo.com)**

## **Mid-Michigan Association of Insurance Professionals**

**A Local Association Affiliated  
With NAIW (Int'l)**

## **Association of Choice**



**Represented by Diversified Professionals**

**Representing Michigan  
Insurance Professionals in  
Midland, Bay, Saginaw, and  
Genesee Counties**

# Join Us!

Education  
Leadership Development  
Lively Discussion  
Networking  
Mentoring  
Community Involvement  
Industry Alliances  
Insurance Related Publications  
Scholarship Opportunities

All this, and more with your MMAIP membership!

**If you're employed in the insurance or risk management field, we're the Association of Choice for YOU!**

---

---

## Association Leaders 2007-2008

President: Sandy Pope, CIC	AAA of Michigan
Vice President: Dorita Beal, CISR	Meadowbrook Insurance
Treasurer: Jaime Millikin, AI	Dennis Miller Agency
Secretary: Kelly Reed	Frankenmuth Insurance
Membership: Tara Weber	Meadowbrook Insurance

## Calendar of Events

<u>Date</u>	<u>Event</u>	<u>Location</u>
8/11/07	MI Council Meeting	Lansing
9/6/07	Communicate with Confidence Class	Saginaw
9/7/07-9/9/07	Region IV Networking Weekend	Geneva, OH
9/20/07	Communicate with Confidence Class	Saginaw
10/4/07	Slight Edge Presentation	Saginaw
10/18/07	Communicate with Confidence Class	Saginaw
10/19/07-10/20/07	Michigan Council Annual Meeting	West Kalamazoo
11/1/07	Communicate with Confidence Class	Saginaw
11/15/07	Communicate with Confidence Class	Saginaw
12/6/07	Monthly Meeting	TBD
1/3/08	Holiday Party	TBD
2/7/08	Underwriting for Non-Underwriters Class	Saginaw
2/9/08	MI Council Meeting	Lansing
3/6/08	Monthly Meeting	TBD
3/27/08-3/30/08	Region IV Conference	Columbus, OH
4/3/08	Monthly Meeting	TBD
5/3/08	Charity Fashion Show	Bay City
5/10/08	MI Council Meeting	Lansing